5

10

15

What is claimed is:

1. A commercial sales method using a network, comprising:

a step of registering in advance a specific-item catalogue relating to a specific item and a relevant-item catalogue for items relevant to the specific item in a home page on the WWW;

a step, performed by a purchaser, of viewing both the specific-item catalogue and the relevant-item catalogue on the home page via a network by using a purchaser terminal, and sending a purchase request to a relevant-item seller selling the items relevant to the specific item by designating one of the items relevant to the specific item so as to purchase the designated item;

a step, performed by the relevant-item seller, of delivering a product of the designated item to the purchaser according to the purchase request;

a step, performed by the relevant-item seller, of informing a settlement computer of sales data of the purchased item; and

a step, performed by the settlement computer, of transferring a sales commission from a sales account of the relevant-item seller to a sales account of a specific-item seller selling the specific item.

A commercial sales method as claimed in claim 1, further comprising:
 a step of registering purchase history data in a database, where the purchase
 history data indicates the history of purchased items of the purchaser; and

a step of discounting the sales commission with reference to the purchaser

bistory data registered in the database.

5

5

3. A commercial sales method as claimed in claim 2, further comprising:

a step, performed by the specific-item seller, of sending the purchaser a request for permitting disclosure of the purchase history data; and

a step, performed by the specific-item seller, of receiving permission of the disclosure of the purchase history data from the purchaser, and providing the purchase history data of the purchaser to the relevant-item seller.

4. A commercial sales method as claimed in any one of claims 1 to 3, further comprising:

a step, performed by the purchaser using a purchaser terminal, of sending the relevant-item seller a request for discounting the designated item on the home page; and

a step, performed by the relevant-item seller, of sending the purchaser an acceptance of the discount, and

wherein the purchaser purchases the designated item after the purchaser receives the acceptance of the discount.

5. A commercial sales system using a network, comprising:

a register section for registering in advance a specific-item catalogue relating to a specific item and a relevant-item catalogue for items relevant to the specific item in a home page on the WWW;

a specific-item seller for selling the specific item;

a relevant-item seller for selling the items relevant to the specific item;

a purchaser terminal, operated by a purchaser, for viewing both the specific-item catalogue and the relevant-item catalogue on the home page, and sending a purchase request to the relevant-item seller by designating one of the items relevant to

15

5

the specific item so as to purchase the designated item, where the relevant-item seller delivers a product of the designated item to the purchaser according to the purchase request;

a settlement computer for receiving sales data of the purchased item from the relevant-item seller, and transferring a sales commission from a sales account of the relevant-item seller to a sales account of the specific-item seller; and

a network for connecting the register section, the purchaser terminal, the relevant-item seller, the settlement computer, and the specific-item seller with each other.

- 6. A commercial sales system as claimed in claim 5, further comprising: a section for registering purchase history data in a database, where the purchase history data indicates the history of purchased items of the purchaser, and wherein the sales commission is discounted with reference to the purchaser history data registered in the database.
- 7. A commercial sales system as claimed in claim 6, wherein the specific-item seller includes:
- a section for sending the purchaser a request for permitting disclosure of the purchase history data; and
- a section for receiving permission of the disclosure of the purchase history data from the purchaser, and providing the purchase history data of the purchaser to the relevant-item seller.
 - 8. A commercial sales system as claimed in any one of claims 5 to 7, wherein:

the purchaser terminal includes a section for sending the relevant-item seller a request for discounting the designated item on the home page;

the relevant-item seller includes a section for sending the purchaser an

acceptance of the discount; and

the purchaser purchases the designated item after the purchaser receives the acceptance of the discount.